



## NEWS RELEASE

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### **TVS Contract Manufacturing Business Continues to Grow in Government and Commercial Sectors**

**Brevard, NC (October 2, 2017)** –TVS (Transylvania Vocational Services), a social enterprise contract manufacturer in Brevard, NC, has added more than a dozen new items to its contract packaging portfolio over the past few months. This increase in business has resulted in the creation of new jobs and additional shifts at the facility.

TVS was awarded a federal contract from the Defense Logistics Agency (DLA) to supply four varieties of nuts in addition to the variety of bakery mixes it already provides. The DLA is the Department of Defense's largest logistics combat support agency, providing worldwide logistics support in both peacetime and wartime to the military services as well as several civilian agencies and foreign countries. TVS' Mountain Maid® brand was designated the mandatory source of supply for English Walnut Halves and Pieces, Slivered Blanched Almonds, Sliced Blanched Almonds, and Sliced Natural Almonds, all of which are grown and harvested in the United States. TVS packages the nuts in one-pound flexible pouches via a semi-automated packaging line.

Contracting Officers at DLA Troop Support indicate that American soldiers overseas will enjoy these products particularly in holiday recipes. Remarking on this, Becky Alderman, COO and relationship manager for U.S. Government contracts said, "We are thrilled to be deepening our relationship with the U.S. Military and doing our part to help our troops enjoy foods and recipes like they would have at home."

In addition to the new government products, TVS' commercial contract manufacturing business is also growing. TVS began packaging sweet potato pancake mix for a nationally recognized household brand. An automated form-fill-seal system fills the pouches, then TVS production associates use a semi-automated system to place pouches into display cartons.

TVS also began blending and packaging five baking mix products that feature ingredients from one of the largest chocolate companies in the United States. For several months prior to the product launch, TVS's food chemists and sensory specialists developed formulas and conducted sensory testing for the company, whose products are represented in Walmart and other major mass market chains. TVS has formulated an additional eight items for the same line, all of which have been approved by the company for manufacture later this year.

Ann Buchman, VP of Marketing & Growth, commented on the impact of the most recent ventures, "TVS's commercial business growth is creating new opportunities for employment as well as deepening our experience portfolio and credibility within the food industry. We couldn't be happier about all the fantastic new customers we are engaging and are also grateful for the expansion of business with long-time customers."

### **About TVS**

TVS is a social enterprise contract manufacturer specializing in the blending and packaging of dry food and beverage products. Founded in 1967, their mission is to provide quality employment, job training and residential & community services to individuals with disabilities and other barriers to employment. In support of this, TVS established a food manufacturing facility in 2001 to offer a consistent source of job opportunities. Since then, TVS has produced more than 200 million pounds of dry milk and food products for the U.S. government alone and has served dozens of commercial customers in the food and

dietary supplements industries. TVS employs 150 people at its 60,000 sq. ft. facility in Brevard, where it earned the Brevard/Transylvania Chamber of Commerce's 2016 Business of the Year award. For more information go to [www.tvsync.org](http://www.tvsync.org)

**Photo authorized for publication:** (also supplied via separate JPEG)



TVS now packages four kinds of nuts for the U.S. Defense Logistics Agency